# On the timing of non-renewable resource extraction with regime switching prices: A stochastic optimal control approach

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# Optimal decisions for a firm managing a natural resource asset

- This paper uses a "real options" paradign to examine a firm's optimal decisions about extracting a non-renewable resource over time and final abandonment of the project.
- An oil sands project is used as an example.
- Real options paradign uses concepts from finance for valuing financial options, and applies these to other types of investment decisions where irreversibility and uncertainty are key.

# Applying option theory to other types of investment decisions

1980s - a surge of interest in applying option theory to the firm's decision about investments in real assets:

- Dixit (Quarterly Journal of Economics, 1989), "Hysteresis, import penetration, and exchange rate pass-through"
- Brennan and Schwartz (J. of Business, 1985): an early paper using a no-arbitrage approach and stochastic control theory to value a prototype mining project the real options approach

- Paddock, Siegel and Smith (1988, Quarterly Journal of Economics), "Option valuation of claims of real assets: the case of offshore petroleum leases"
- Morck, Schwartz and Strangeland (1989, Journal of Financial and Quantitative Analysis), "The Valuation of Forest Resources under Stochastice Prices and Inventories"

#### More recent literature

A huge literature in economics and business using real options.

- Mason (JEEM, 2001) extended Brennan and Schwartz by examining a firm's decision to commence or suspend extraction of a non-renewable resource
- Chen and Insley (JECD,2012) examine optimal forest harvesting with regime switching stochastic lumber prices
- Slade (JEEM, 2001) optimal extractions from copper mines
   option theory compared to actual firm decisions
- Conrad and Kotani (REE, 2005) considered whether to allow drilling in wildlife refuge in the Arctic

#### **Future development of the literature**

- In economics the focus has been on problems with analytical solutions.
- Development of computational approaches to solving HJB equations allows us to analyze more complex decision problems.
- Modelling approach is now much less constrained by our ability to find closed form analytic solutions.
- Theory of viscosity solutions has put the solution of HJB equations on a firm mathematical footing. No need to use Markov chains and other probabilistic approaches

#### **Future development of the literature**

- Better models of stochastic prices or costs regime switching, jumps, stochastic volatility
- Comparing actual firm decisions to optimal action
- Implications of the real options paradigm for public policy decisions when there is significant uncertainty i.e. climate change
- Real options and game theory to analzye firms' strategic decisions under threat of preemption

#### **Issues that motivate this paper**

- Pace of natural resource extraction depends on volatile commodity prices - boom and bust cycles
- Serious environmental consequences of many resource extraction projects
- Environmental regulations may not be adequate for a sudden ramp up in operations
- Environmental damages may change through the life of the project



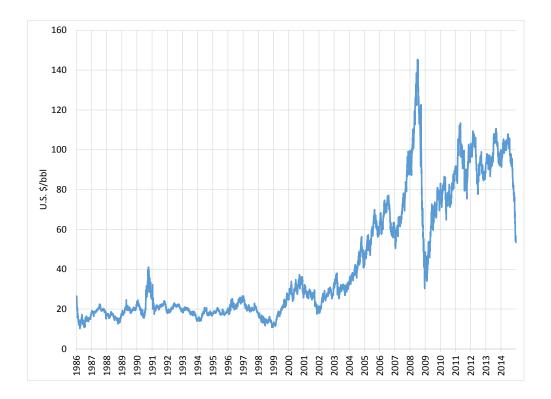


Figure 1: West Texas Intermediate Crude Oil Futures Price with one month expiry, U.S. \$/barrel, Monthly data

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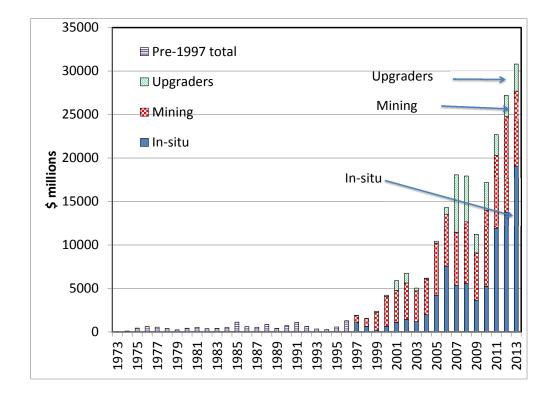


Figure 2: Alberta Oil Sands Capital Expenditures. Data Source: Canadian Association of Petroleum Producers

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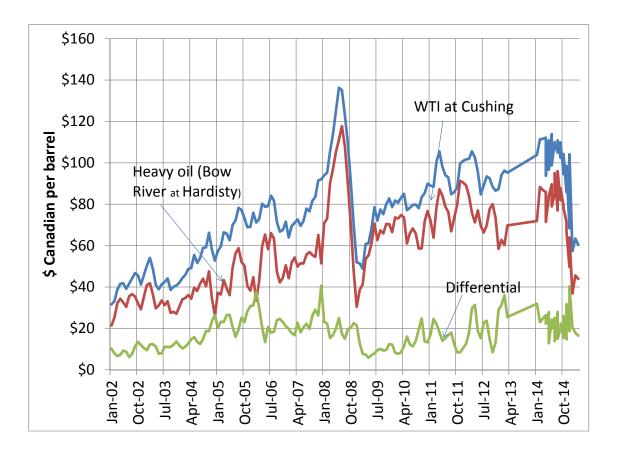


Figure 3: Heavy oil differential: WTI at Cushing in \$C/bbl, Heavy oil price at Hardisty, Alberta, Data Source: CAPP

# **Objectives of this paper**

- To examine the impact of volatile prices and boom/bust cycles on the optimal decisions of non-renewable resource producer
- Use a regime switching model to capture oil price dynamics
- Use a switching model of resource investment construction and operations can be paused and restarted
- Consider implications for environmental regulation

# Model of a firm's optimal decisions

- Specify a Hamilton-Jacob-Bellman partial differential equation to model the decision to construct a resource extraction project oil sands *in situ* project
- Construction happens over a period of several years
- Once operational the project can be mothballed temporarily at a cost and reactivated at a further cost
- Can also be abandoned at a cost

#### **Models of resource price**

A general Ito process

$$dP = a(P,t)dt + b(P,t)dz$$

$$a(P,t), b(P,t) =$$
 known functions  
 $dz =$  increment of a Wiener process  
 $dz = \epsilon \sqrt{dt}, \epsilon \sim N(0,1)$ 

#### **Common models of commodity prices**

• Geometric Brownian Motion

$$dP = \alpha P dt + \sigma P dz$$

• Processes with mean reversion in the drift

$$dP = \eta(\bar{P} - P)dt + \sigma Pdz$$

$$dP = \eta(\mu - \log(P))Pdt + \sigma Pdz$$

# Looking for better models

- Various researchers have sought improvements to these simple models.
- Criteria:
  - Ability to match the term structure of futures contracts
  - Simple enough to be useful in pricing options
- Schwartz (J. of Finance, 1997) compared three different models
  - One factor mean reverting
  - Two factor with stochastic convenience yield
  - Three factor adding in a stochastic interest rate

#### **Looking for better models**

- Stochastic volatility models allows the variance of the process generating the time series to change at discrete points or continuously.
- Larsson and Nossman (Energy Economics, 2011) use stochastic volatility with jumps to model oil prices.
- Used WTI spot prices to estimate the parameters of their model.
- To price assets, parameters of the price model should be estimated under the Q-measure, risk adjusted process.

# An alternative - a regime switching model

- Empirical analysis indicates that drift and volatility parameters are not constant
- A regime switching model accommodates changes in drift and volatility by defining different regimes and specifying probabilities of switching between regimes
- Some empirical studies find strong evidence of regime switching for crude oil price volatility (eg. Zou and Chen, 2013, Canadian Journal of Statistics)

# **Specification of regime switching model**

• Two regimes:

$$dP = \eta^{j}(\bar{P}^{j} - P)dt + \sigma^{j}Pdz \qquad (1)$$
  

$$j = 1, 2;$$

- $\eta^j$  is the speed of mean reversion in regime j
- $\bar{P}^{j}$  is the long run price level in regime j
- $\sigma^j$  is the volatility in regime j
- dz = increment of a Wiener process

#### **Probability of switching regimes**

• The term  $dX_{jl}$  governs the transition between j and l:

$$dX_{jl} = \begin{cases} 1 & \text{with probability } \lambda_{jl}dt \\ 0 & \text{with probability } 1 - \lambda_{jl}dt \end{cases}$$

 $\bullet$  There can only be one transition over dt

#### **Futures Prices**

- In order to estimate risk-adjusted parameters, the parameters in the above equation are calibrated using market natural gas futures prices and options on futures.
- Let  $F^{j}(P, t, T)$  denote the futures price in regime j at time t with delivery at T while the spot price resides at P

#### **Futures Prices**

• The futures price equals the expected value of the spot price in the risk neutral world:

$$F^{j}(p,t,T) = E^{Q}[P(T)|P(t) = p, J_{t} = j]$$
  
 $j = 1, 2.$ 

where  $E^Q$  refers to the expectation in the risk neutral world and  $J_t$  refers to the regime in period t.

#### **Futures Prices**

• Applying Ito's lemma results in two coupled pde's for the futures price, one for each regime, j = 1, 2:

$$(F^{j})_{t} + \eta^{j}(\bar{P}^{j} - P)(F^{j})_{P} + \frac{1}{2}(\sigma^{j})^{2}P^{2}(F^{j})_{PP} + \lambda_{jl}(F^{l} - F^{j}) = 0.$$

- Boundary condition:  $F^{j}(P,T,T) = P$ , j = 1, 2.
- Substituting a solution of the form

$$F^{j}(P,t,T) = a^{j}(t,T) + b^{j}(t,T)P$$

into the pde and boundary condition results in an ode system which can be solved.

#### **Calibration Procedure**

- This ode system can be used to find the model implied futures price for different parameter values
- A suite of parameters must be estimated such as  $\theta=\{\eta^j,\mu^j,\sigma^j,\lambda^{jl}\mid j,l\in\{0,1\}\}$
- In addition the current regime, J(t) must be estimated.
- On each observation day, t, there are futures contracts with a variety of different maturity dates, T

#### Calibration

• The parameter values minimize the sum of squared differences between model-implied futures prices and actual futures prices.

$$min_{\theta,j(t)} \sum_{t} \sum_{T} (\hat{F}(J(t), P(t), t, T; \theta) - F(t, T))^2$$

where F(t,T): market futures price on observation day t with maturity T and  $\hat{F}(J(t), P(t), t, T; \theta)$  is the corresponding model implied futures prices.

# Calibration

- A difficult optimization problem, with no unique solution
- Bounds are placed on the parameter estimates to achieve reasonable results
- Calibration is done using monthly data for futures prices of various maturities, 1995 2014.
- The speed of mean reversion  $\eta$ , long run equilibrium price  $\bar{P}$ , and probability of switching regimes  $\lambda^{jl}$  are calibrated independently of volatility,  $\sigma$

# Calibration

- For the assumed Ito process volatilities are the same in the P-measure and Q-measure
- Volatilities are estimated separately using the spot price.
- Use Matlab code written by Perlin (2012) for P-measure estimation of Markov state switching models.

**Base Case Parameter Estimates** 

	Regime 1	Regime 2	lower bound	upper bound
$\eta^j$	0.29	0.49	.01	1
$ \bar{P}^j,$	50	98	0	200
$\lambda^{jl}$	0.45	0.47	0.02	0.98
σ	0.28	0.34		

Table 1:  $dP = \eta^j (\bar{P}^j - P)dt + \sigma^j P dz, j = 1, 2.$ 

- Risk adjusted parameter estimates
- Probability of switching regimes is  $\lambda^{jl}dt$
- The average error is \$8.85.

#### Simulation of the price process

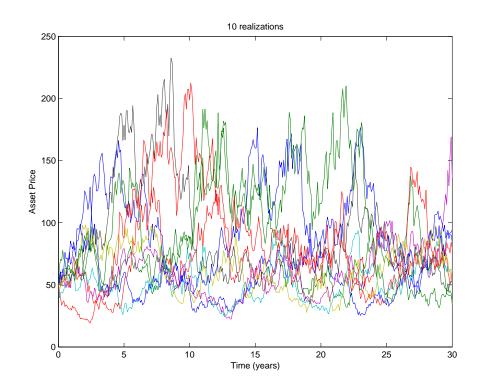


Figure 4: Simulation of base case regime switching price process, U.S. \$/barrel, 10 realizations

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#### **Resource Valuation Model**

- $V(P, S, \delta)$  value of the resource asset; P is resource price, S is the size of the resource stock, and  $\delta$  is the plant stage.
- M possible plant stages,  $\delta_m$  such as: 0 percent complete, partially complete, fully operational, mothballed, abandoned.
- The firm chooses the timing of extraction as well as the plant stage to maximize V.
- Denote annual extraction by R. Then dS = -Rdt; A path dependent variable

#### **Objective Function**

The value of the project in regime j and stage m is  $V_m^j(p, s, t)$ .

$$\begin{split} V_m^j(p,s,t) &= \max_{R,\delta_m} \mathbf{E}^Q \bigg\{ \int_{t_0}^T e^{-rt'} \left[ \pi_m^j \right] dt \mid P(t) = p, S(t) = s \bigg\}, \\ m &= 1, ..., M; \ j = 1, ..., J \\ \text{subject to} \int_{t_0}^T R(:,t) dt \leq S_0. \end{split}$$

#### V between decision dates

Standard contingent claims arguements derive a system of pde's which describe V between decision dates.

$$\begin{split} \frac{\partial V_m^j}{\partial t} &= \max_{R \in Z(S)} \left\{ -\frac{1}{2} b^j(p,t)^2 \frac{\partial^2 V_m^j}{\partial p^2} - a^j(p,t) \frac{\partial V_m^j}{\partial p} + R_m^j \frac{\partial V_m^j}{\partial s} - \pi_m^j(t) + \right. \\ &\left. \sum_{l=1, l \neq j}^J \lambda^{jl} (V_m^l - V_m^j) - r V_m^j \right\} \\ &\left. j = 1, 2; \ m = 1, ..., M \end{split}$$

where  $a^{j}(p,t)$  is the risk adjusted drift rate conditional on P(t) = p and  $\lambda^{jl}$  is the risk adjusted transition j to regime l from regime .

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# **Decision dates for switching plant stages**

Each year the firm checks to see if it is optimal to switch to a different stage of operations. Switching stages incurs a cost, but so does staying in the current stage.

- Stage 1: Before construction begins
- Stage 2: Project 1/3 complete
- Stage 3: Project 2/3 complete
- Stage 4: Project 100 % complete and in full operation
- Stage 5: Project is temporarily mothballed
- Stage 6: Project abandoned

### **Choosing the optimal plant stage**

The optimal switching decision is given by:

 $V(t^{-}, \delta_{\bar{m}}) = \max \left\{ V(t^{+}, \delta_{1}) - C_{\bar{m}1}, \dots, V(t^{+}, \delta_{\bar{m}}) - C_{\bar{m}\bar{m}}, \dots, V(t^{+}, \delta_{M}) - C_{\bar{m}M} \right\}$ 

# **Solution Approach**

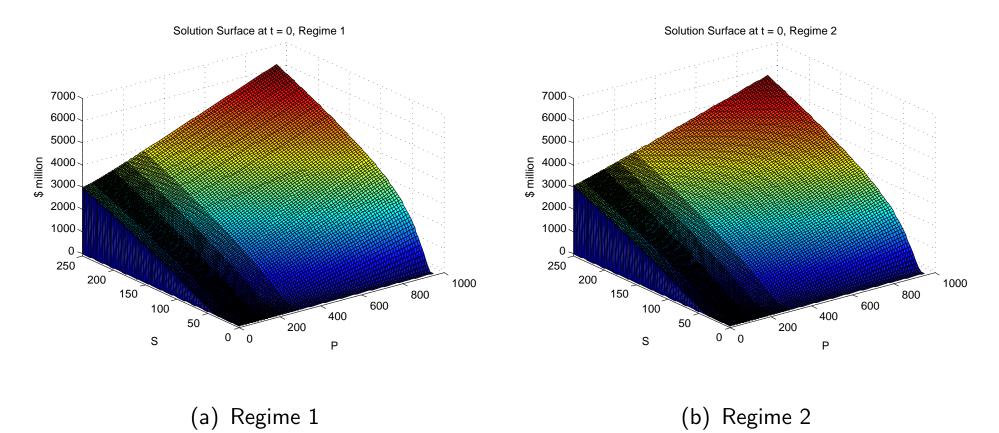
- A stochastic optimal control problem requiring a numerical solution
- A standard finite difference approach plus a semi-Lagrangian scheme

Production*	30,000 bbl/day, in situ, SAGD	
Reserves*	250 million barrels	
Lease length	30 years	
Variable costs (energy):*	5.28% of WTI price	
Variable costs (non-energy):*	\$5.06/bbl	
Fixed cost (operating)*	\$34 million	
Fixed cost (mothballed)	\$21.9 million	
Cost to mothball and reactivate	\$ 5 million	
Construction costs*	\$960 million over three years	
Corporate tax: Federal/Prov	15% / 10%	
Carbon tax	\$40 per tonne	

\*CERI (2008, 2009, 2012) & Plourde (2009, Energy Journal)

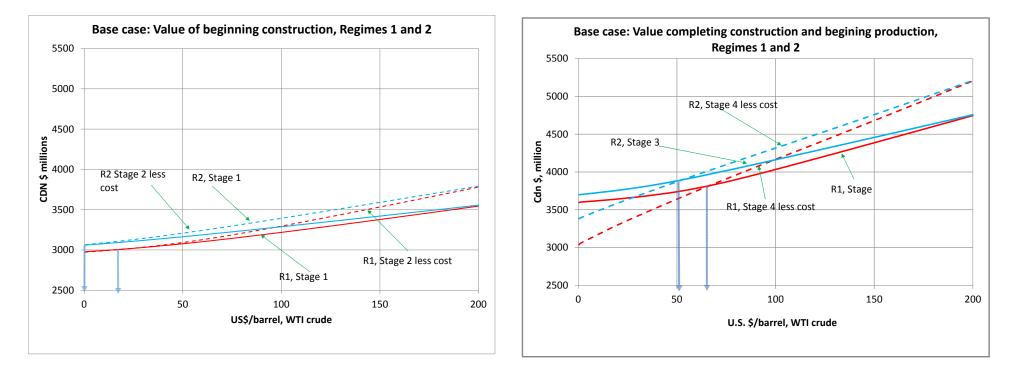
- Royalty rates are based on pre-payout rate.
- Adds considerable complexity to calculate post-payout royalties, as it depends on price, which is stochastic.
- Assume bitumen price is 65% of the price of WTI.

# Case 1: Project value pre-construction versus price and reserves



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# Value of beginning construction (left) and finishing construction (right)



(d) Stage III - IV

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R1:  $\eta = 0.29, \ \bar{P} = 50, \ \lambda^{12} = .45$ ; R2:  $\eta = 0.49, \ \bar{P} = 98, \ \lambda^{12} = .47$ 

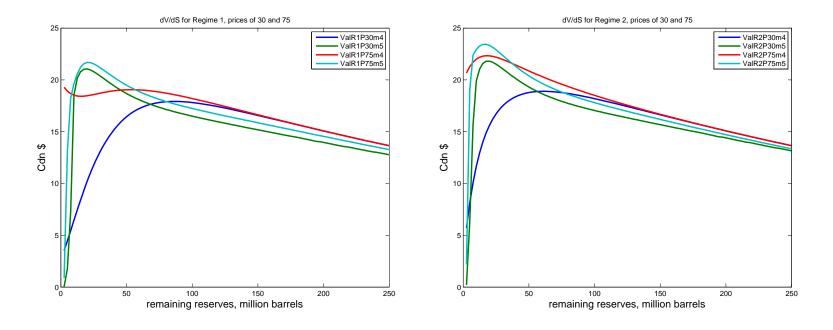
	$S_0 = 250$		$S_0 = 125$	
Critical Prices for Transition from:	R1	R2	R1	R2
Stage I to Stage II: Begin construction	20	0	62	32.5
Stage II to Stage III: Continue	40	15	68	45
Stage III to Stage IV: Finish, Begin production	66	52	88	74
Stage IV to Stage V: Mothball	52	37.5	69	55
Stage V to Stage IV: Reactivate	54	40	71	57
Stage IV or V to Stage VI: Abandon	NA	NA	NA	NA

- Critical prices are lower in regime 2 higher long run price and more rapid speed of MR.
- Critical prices to reopen are higher than critical prices for mothballing hysteresis.

- At these levels of reserves there is no price at which the resource would be abandoned. (To be further discussed later.)
- Critical prices are higher when stock is lower
- Critical prices rise as construction proceeds.

## Why do critical prices rise as reserves fall?

These figures show  $\frac{\partial V}{\partial S}$  versus remaining reserves for two prices levels.



(e) Regime 1, Vertical axis: Million dollars, Horizontal: millions of barrels

(f) Regime 2, Vertical axis: Million dollars, Horizontal: millions of barrels

# Why do critical prices rise as construction proceeds?

- Compare benefits versus costs of delaying the next stage of capital investment
- Benefits of delay
  - Delay in construction spending
- Costs of delay
  - Delay in receiving revenue from production
  - Maintenance costs while construction is mothballed

# Why do critical prices rise as construction proceeds?

- Construction is begun at a critical price lower than that at which it would be optimal to begin production.
- Getting construction underway is like exercising an option which moves the firm one step closer to production.
- Costs of delay are higher at an earlier stage of construction since the firm is unable to quickly finish the project and get production underway in the event of a sudden surge in oil prices.

# Why do critical prices rise as construction proceeds?

- This pattern of critical prices is not a general result depends on the nature of price process involved.
- Cost of delaying construction depends on the stochastic price process.
- This pattern is typical for prices following a mean reverting process want to be able to respond quickly to temporary upswings.
- For GBM process, critical prices start high and then fall as construction proceeds.

# Importance of regime switching

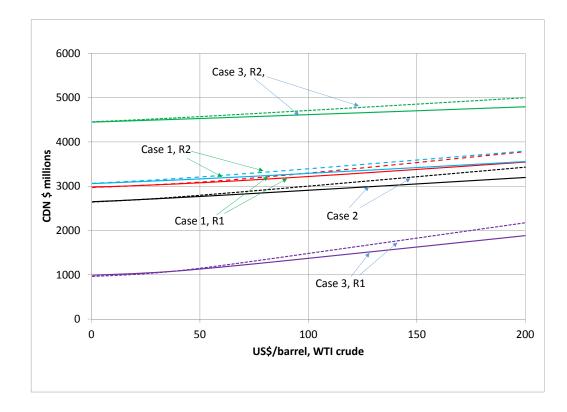
Weighted Average Price (Case 2) and Zero Probability of Switching Regimes (Case 3)

	Case 1	Case 1	Case 2	Case 3	Case 3
	Regime 1	Regime 2	Weighted Average	Regime 1	Regime 2
$\eta$	0.29	0.49	0.39	.29	.49
$ \bar{P} $	50	98	73	50	98
$\lambda^{jl}$	.45	0.47	NA	0	0
$\sigma$	0.28	0.34	0.31	0.29	0.34

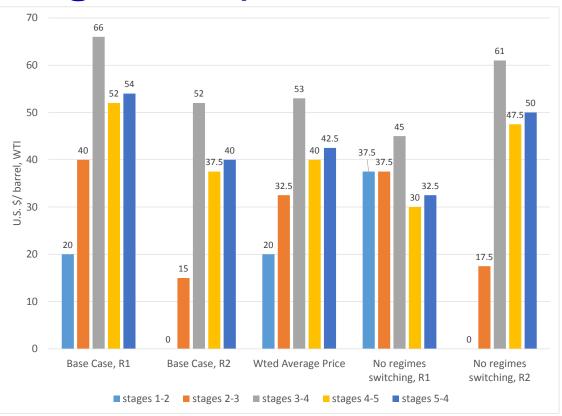
Cases 1, 2, and 3 parameter values.  $dP = \eta^j (\bar{P}^j - P) dt + \sigma^j P dz, j = 1, 2.$ 

## Importance of regime switching

Weighted Average Price (Case 2) and Zero Probability of Switching Regimes (Case 3)



### Comparing critical prices, Cases 1, 2 and 3



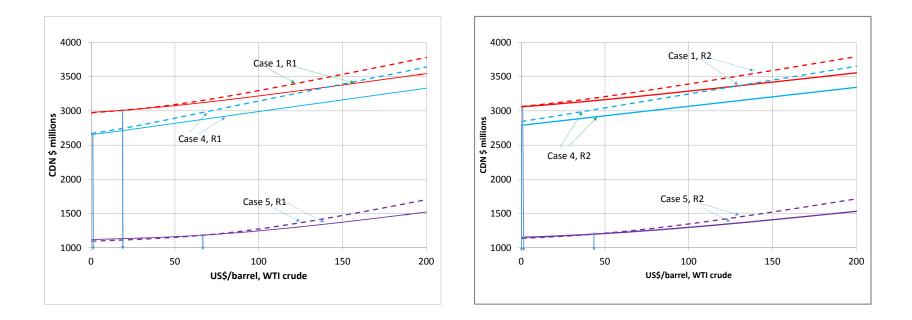
# **Comparing critical prices, Cases 1, 2 and 3**

- Project values are lower in Case 2 (weighted average) compared to the base case.
- Critical prices differ across the three cases ignoring price regimes would result in non-optimal decisions.

## Impact of a carbon tax

- IPCC has suggested a global carbon price that increases to around \$200 per tonne of CO2 is needed by the middle of this century.
- Consider two additional cases:
  - Case 4: Tax increasing gradually from \$40 to \$200 per tonne over 15 years
  - Case 5: Tax increasing immediately to \$200 per tonne

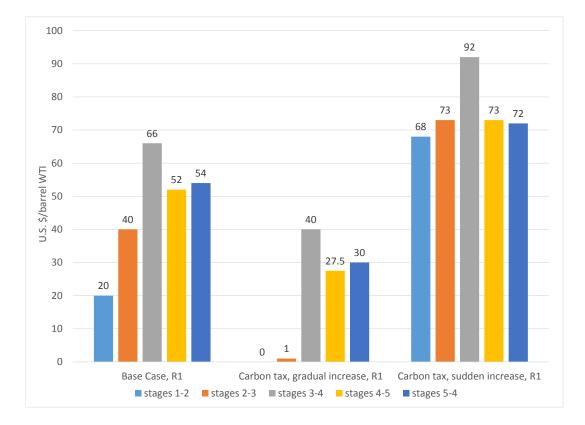
### Impact of a carbon tax: Project value



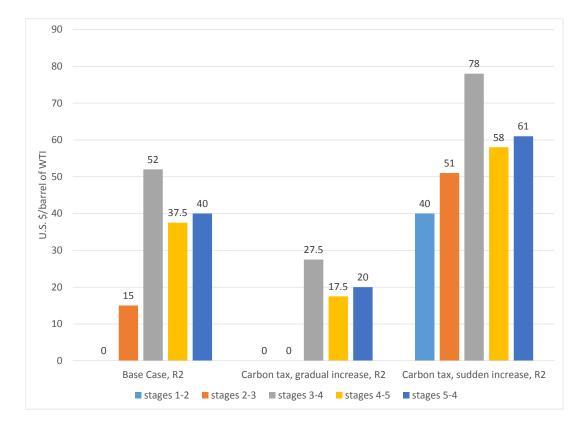
(g) Regime 1

(h) Regime 2

### Impact of a carbon tax: Critical prices, R1



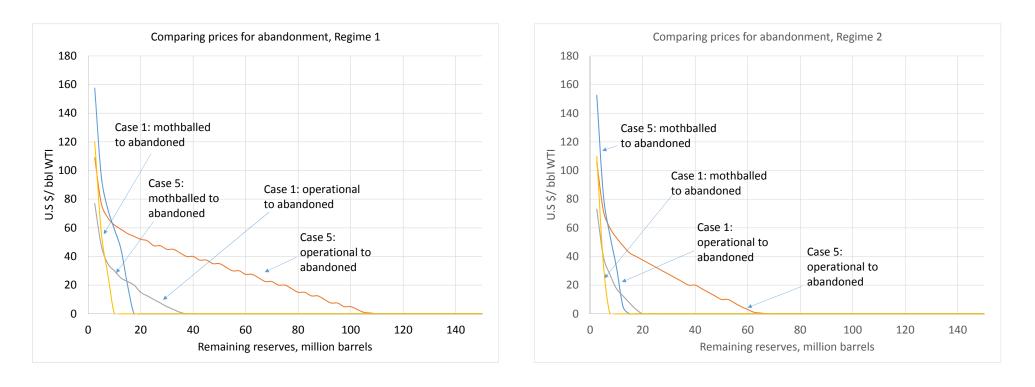
### Impact of a carbon tax: Critical prices, R2



# Carbon tax

- With a gradually increasing tax, critical prices are markedly lower. Construction and production will be speeded up.
- With a sudden tax increase, critical prices increase at all stages. Construction and production are delayed.
- As in the base case, there are no prices for abandonment at full reserves. This changes for lower reserve levels.

## **Critical prices for abandonment versus reserves**



(i) Regime 1

(j) Regime 2

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# **Critical prices for abandonment**

- Critical prices for abandonment rise as reserve level falls.
- Critical prices for abandonment under a carbon tax of \$200 are higher than under a carbon tax of \$40.
- The higher carbon tax may cause some reserves to be left in the ground.

## Sensitivity on volatility

Base case:  $\sigma_1 = 0.28$ ,  $\sigma_2 = 0.34$ . Case 7 (high volatility):  $\sigma_1 = 0.84$ ,  $\sigma_2 = 1.02$ 

	Case 1:		Case 6:	
	Base case		High volatility	
Transition from :	R1	R2	R1	R2
Stages 1 to 2: Begin construction	20	0	15	0
Stages 2 to 3: Continue	40	15	35	15
Stages 3 to 4: Finish, Begin production	66	52	121	110
Stages 4 to 5: Mothball	52	37.5	85	69
Stages 5 to 4: Reactivate	54	40	87	71
Stages 4 or 5 to 6: Abandon	na	na	na	na

## Sensitivity on mean reversion speed

Base case:  $\sigma_1 = 0.28$ ,  $\sigma_2 = 0.34$ . Case 8 (low mean reversion speed):  $\eta_1 = 0.02$ ,  $\eta_2 = 0.02$ .

	Case 1:		Case 7:	
	Base case		Low speed of	
			mean reversion	
Transition from :	R1	R2	R1	R2
Stages 1 to 2: Begin construction	20	0	83	83
Stages 2 to 3: Continue	40	15	79	78
Stages 3 to 4: Finish, Begin production	66	52	83	86
Stages 4 to 5: Mothball	52	37.5	58	59
Stages 5 to 4: Reactivate	54	40	59	61
Stages 4 or 5 to 6: Abandon	na	na	na	na

# Conclusions

- Modelling resource prices as regime switching stochastic processes can give insight into optimal investment decisions in natural resource industries.
- A myopic investor ignoring possibility of regime change can make suboptimal decisions.
- Uncertainty affects the pace of development. This has implications if environmental costs are unevenly distributed over the lifetime of the project.
- The timing of an environmental tax has a significant effect on the pace of development and how much of the total resource is extracted.