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What is Game Theory?

Normal Forn Games Nash Equilibria

Computing Equilibria

# **Basic Game Theory**

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January 7, 2013

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**Computing Equilibria** 

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## What is Game Theory?

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## The study of games!

- Bluffing in poker
- What move to make in chess
- How to play Rock-Scissors-Paper



Also study of auction design, strategic deterrence, election laws, coaching decisions, routing protocols,...

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## What is Game Theory?

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## The study of games!

- Bluffing in poker
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Also study of auction design, strategic deterrence, election laws, coaching decisions, routing protocols,...

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## What is Game Theory?

Normal Form Games Nash Equilibria

Computing Equilibria Game theory is a formal way to analyze **interactions** among a **group** of **rational** agents who behave **strategically**.

What is Game Theory?

Game theory is a formal way to analyze interactions among a group of rational agents who behave strategically.

Group: Must have more than one decision maker Otherwise you have a decision problem, not a game



Solitaire is not a game.

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What is Game Theory?

Normal Form Games Nash Equilibria

Computing Equilibria Game theory is a formal way to analyze **interactions** among a **group** of **rational** agents who behave **strategically**.

**Interaction:** What one agent does directly affects at least one other agent

**Strategic:** Agents take into account that their actions influence the game

**Rational:** An agent chooses its best action (maximizes its expected utility)

# Example

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## What is Game Theory?

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Computing Equilibria Pretend that the entire class is going to go for lunch:

- Everyone pays their own bill
- Before ordering, everyone agrees to split the bill equally

Which situation is a game?

# Normal Form

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What is Game Theory?

#### Normal Form Games

Nash Equilibria

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## A normal form game is defined by

- Finite set of agents (or players) N, |N| = n
- Each agent i has an action space A<sub>i</sub>
  - A<sub>i</sub> is non-empty and finite
- Outcomes are defined by action profiles
   (a = (a<sub>1</sub>,..., a<sub>n</sub>)) where a<sub>i</sub> is the action taken by agent i
- Each agent has a utility function  $u_i : A_1 \times \ldots \times A_n \mapsto \mathbb{R}$

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# Examples

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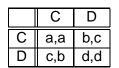
What is Game Theory?

#### Normal Form Games

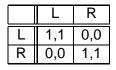
Nash Equilibria

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## **Prisoners' Dilemma**



Pure coordination game  $\forall$  action profiles  $a \in A_1 \times \ldots \times A_n$  and  $\forall i, j, u_i(a) = u_j(a)$ .



Agents do not have conflicting interests. There sole challenge is to coordinate on an action which is good for all.

## Zero-sum games

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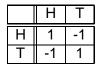
Normal Form Games

Nash Equilibria

Computing Equilibria  $\forall a \in A_1 \times A_2$ ,  $u_1(a) + u_2(a) = 0$ . That is, one player gains at the other player's expense.

## **Matching Pennies**

	Н	Т
Н	1,-1	-1, 1
Т	-1,1	1,-1



Given the utility of one agent, the other's utility is known.

## More Examples

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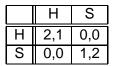
What is Game Theory?

Normal Form Games

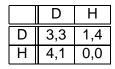
Nash Equilibria

Computing Equilibria Most games have elements of both cooperation and competition.

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# Strategies

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What is Game Theory?

#### Normal Form Games

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Computing Equilibria **Notation:** Given set *X*, let  $\Delta X$  be the set of all probability distributions over *X*.

## Definition

Given a normal form game, the set of mixed strategies for agent *i* is

$$S_i = \Delta A_i$$

The set of mixed strategy profiles is  $S = S_1 \times \ldots \times S_n$ .

## Definition

A strategy  $s_i$  is a probability distribution over  $A_i$ .  $s_i(a_i)$  is the probability action  $a_i$  will be played by mixed strategy  $s_i$ .

# Strategies

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## Definition

The support of a mixed strategy  $s_i$  is

$$\{a_i|s_i(a_i)>0\}$$

### Definition

A pure strategy  $s_i$  is a strategy such that the support has size 1, i.e.

$$\{a_i | s_i(a_i) > 0\}| = 1$$

A pure strategy plays a single action with probability 1.

# **Expected Utility**

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$$u_i(s) = \sum_{a \in A} u_i(a) \prod_{j=1}^n s_j(a_j)$$

## Example

	С	D
С	-1,-1	-4,0
D	0, -4	-3,-3

Given strategy profile  

$$s = \left( \left(\frac{1}{2}, \frac{1}{2}\right), \left(\frac{1}{10}, \frac{9}{10}\right) \right)$$

$$u_1 = -1\left(\frac{1}{2}\right)\left(\frac{1}{10}\right) - 4\left(\frac{1}{2}\right)\left(\frac{9}{10}\right) - 3\left(\frac{1}{2}\right)\left(\frac{9}{10}\right) = -3.2$$

$$u_2 = -1(\frac{1}{2})(\frac{1}{10}) - 4(\frac{1}{2})(\frac{1}{10}) - 3(\frac{1}{2})(\frac{9}{10}) = -1.6$$

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## Best-response

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Computing Equilibria Given a game, what strategy should an agent choose? We first consider only pure strategies.

#### Definition

Given  $a_{-i}$ , the best-response for agent i is  $a_i \in A_i$  such that

$$u_i(\pmb{a}_i^*,\pmb{a}_{-i})\geq u_i(\pmb{a}_i',\pmb{a}_{-i})orall \pmb{a}_i'\in \pmb{A}_i$$

Note that the best response may not be unique. A best-response set is

$$B_i(a_{-i}) = \{a_i \in A_i | u_i(a_i, a_{-i}) \ge u_i(a'_i, a_{-i}) \forall a'_i \in A_i\}$$

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# Nash Equilibrium

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### Definition

A profile  $a^*$  is a Nash equilibrium if  $\forall i, a_i^*$  is a best response to  $a_{-i}^*$ . That is

$$\forall iu_i(a_i^*, a_{-i}^*) \geq u_i(a_i', a_{-i}^*) \ \forall a_i' \in A_i$$

Equivalently,  $a^*$  is a Nash equilibrium if  $\forall i$ 

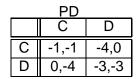
 $a_i^* \in B(a_{-i}^*)$ 

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# Examples



- What is Game Theory?
- Normal Form Games Nash Equilibria
- Computing Equilibria



BoS		
	Н	Т
Н	2,1	0,0
Т	0,0	1,2

## **Matching Pennies**

	Н	Т
Н	1,-1	-1,1
Т	-1,1	1,-1

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# Nash Equilibria

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Normal Form Games Nash Equilibria

Computing Equilibria We need to extend the definition of a Nash equilibrium. Strategy profile  $s^*$  is a Nash equilibrium is for all *i* 

$$u_i(s_i^*, s_{-i}^*) \geq u_i(s_i', s_{-i}^*) \ \forall s_i' \in S_i$$

Similarly, a best-response set is

 $B(\mathbf{s}_{-i}) = \{\mathbf{s}_i \in \mathbf{S}_i | u_i(\mathbf{s}_i, \mathbf{s}_{-i}) \geq u_i(\mathbf{s}'_i, \mathbf{s}_{-i}) \forall \mathbf{s}'_i \in \mathbf{S}_i\}$ 

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## Characterization of Mixed Nash Equilibria

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- $s^*$  is a (mixed) Nash equilibrium if and only if
  - the expected payoff, given s<sup>\*</sup><sub>-i</sub>, to every action to which s<sup>\*</sup><sub>i</sub> assigns positive probability is the same, and
  - the expected payoff, given s<sup>\*</sup><sub>-i</sub> to every action to which s<sup>\*</sup><sub>i</sub> assigns zero probability is at most the expected payoff to any action to which s<sup>\*</sup><sub>i</sub> assigns positive probability.

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## Existence

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## Theorem (Nash, 1950)

## Every finite normal form game has a Nash equilibrium.

**Proof:** Beyond scope of course.

**Basic idea:** Define set *X* to be all mixed strategy profiles. Show that it has nice properties (compact and convex). Define  $f : X \mapsto 2^X$  to be the best-response set function, i.e. given *s*, *f*(*s*) is the set all strategy profiles  $s' = (s'_1, \ldots, s'_n)$ such that  $s'_i$  is *i*'s best response to  $s'_{-i}$ . Show that *f* satisfies required properties of a fixed point theorem (Kakutani's or Brouwer's).

Then, *f* has a fixed point, i.e. there exists *s* such that f(s) = s. This *s* is mutual best-response – NE!

## Existence

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## Interpretations of Nash Equilibria

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Computing Equilibria • Consequence of rational inference

- Focal point
- Self-enforcing agreement
- Stable social convention
- ...

# **Dominant and Dominated Strategies**

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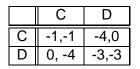
Computing Equilibria For the time being, let us restrict ourselves to pure strategies.

#### Definition

Strategy  $s_i$  is a strictly dominant strategy if for all  $s'_i \neq s_i$  and for all  $s_{-i}$ 

$$u_i(s_i, s_{-i}) > u_i(s'_i, s_{-i})$$

## Prisoner's Dilemma



Dominant-strategy equilibria

# **Dominated Strategies**

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## Definition

A strategy  $s_i$  is strictly dominated if there exists another strategy  $s'_i$  such that for all  $s_{-i}$ 

$$u_i(s'_i, s_{-i}) > u_i(s_i, s_{-i})$$

### Definition

A strategy  $s_i$  is weakly dominated if there exists another strategy  $s'_i$  such that for all  $s_{-i}$ 

$$u_i(s'_i, s_{-i}) \geq u_i(s_i, s_{-i})$$

with strict inequality for some  $s_{-i}$ .

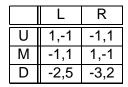
## Example

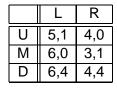
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## D is strictly dominated

U and M are weakly dominated

# Iterated Deletion of Strictly Dominated Strategies

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## Algorithm

- Let R<sub>i</sub> be the removed set of strategies for agent i
- $R_i = \emptyset$
- Loop
  - Choose *i* and s<sub>i</sub> such that s<sub>i</sub> ∈ A<sub>i</sub> \ R<sub>i</sub> and there exists s'<sub>i</sub> such that

$$u_i(s'_i, s_{-i}) > u_i(s_i, s_{-i}) \forall s_{-i}$$

- Add s<sub>i</sub> to R<sub>i</sub>
- Continue

# Example

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	R	С	L
U	3,-3	7,-7	15, -15
D	9,-9	8,-8	10,-10

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# Some Results

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#### Theorem

If a unique strategy profile s\* survives iterated deletion then it is a Nash equilibrium.

## Theorem

If s<sup>\*</sup> is a Nash equilibrium then it survives iterated elimination.

Weakly dominated strategies cause some problems.

# **Domination and Mixed Strategies**

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Computing Equilibria The definitions of domination (both strict and weak) can be easily extended to mixed strategies in the obvious way.

#### Theorem

Agent i's pure strategy  $s_i$  is strictly dominated if and only if there exists another (mixed) strategy  $\sigma_i$  such that

 $u_i(\sigma_i, \mathbf{s}_{-i}) > u_i(\mathbf{s}_i, \mathbf{s}_{-i})$ 

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for all  $s_{-i}$ .

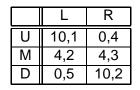
# Example

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# Strategy $(\frac{1}{2}, 0, \frac{1}{2})$ strictly dominates pure strategy *M*.

#### Theorem

If pure strategy  $s_i$  is strictly dominated, then so is any (mixed) strategy that plays  $s_i$  with positive probability.

# Maxmin and Minmax Strategies

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Computing Equilibria  A maxmin strategy of player *i* is one that maximizes its worst case payoff in the situation where the other agent is playing to cause it the greatest harm

 $\arg\max_{s_i}\min_{s_{-i}}u_i(s_i,s_{-i})$ 

 A minmax strategy is the one that minimizes the maximum payoff the other player can get

 $\arg\min_{s_i}\max s_{-i}u_{-i}(s_i,s_{-i})$ 

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Computing Equilibria In 2-player games, maxmin value of one player is equal to the minmax value of the other player.

	L	R
U	2,3	5,4
D	0,1	1,2

Calculate maxmin and minmax values for each player (you can restrict to pure strategies).

# Zero-Sum Games

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- Normal Form Games Nash Equilibria
- Computing Equilibria

- The maxmin value of one player is equal to the minmax value of the other player
- For both players, the set of maxmin strategies coincides with the set of minmax strategies
- Any maxmin outcome is a Nash equilibrium. These are the only Nash equilibrium.

# Solving Zero-Sum Games

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Computing Equilibria Let  $U_i^*$  be unique expected utility for player *i* in equilibrium. Recall that  $U_1^* = -U_2^*$ .

$$\begin{array}{ll} \text{minimize} & U_1^* \\ \text{subject to} & \sum_{a_k \in A_2} u_1(a_j, a_k) s_2(a_k) \leq U_1^* \quad \forall a_j \in A_1 \\ & \sum_{a_k \in A_2} s_2(a_k) = 1 \\ & s_2(a_k) \geq 0 \qquad \qquad \forall a_k \in A_2 \end{array}$$

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LP for 2's mixed strategy in equilibrium.

## Solving Zero-Sum Games

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Computing Equilibria Let  $U_i^*$  be unique expected utility for player *i* in equilibrium. Recall that  $U_1^* = -U_2^*$ .

$$\begin{array}{ll} \text{maximize} & U_1^* \\ \text{subject to} & \sum_{a_j \in A_1} u_1(a_j, a_k) s_1(a_j) \geq U_1^* \quad \forall a_k \in A_2 \\ & \sum_{a_j \in A_1} s_1(a_j) = 1 \\ & s_1(a_j) \geq 0 \qquad \qquad \forall a_j \in A_1 \end{array}$$

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LP for 1's mixed strategy in equilibrium.

#### Two-Player General-Sum Games

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Computing Equilibria LP formulation does not work for general-sum games since agents' interests are no longer diametrically opposed.

Linear Complementarity Problem (LCP) Find any solution that satisfies

$$\begin{array}{ll} \sum_{a_k \in A_2} u_1(a_j, a_k) s_2(a_k) + r_1(a_j) = U_1^* & \forall a_j \in A_1 \\ \sum_{a_j \in A_1} u_2(a_j, a_k) s_1(a_j) + r_2(a_k) = U_2^* & \forall a_k \in A_2 \\ \sum_{a_j \in A_1} s_1(a_j) = 1 & \sum_{a_k \in A_2} s_2(a_k) = 1 \\ s_1(a_j) \ge 0, s_2(a_k) \ge 0 & \forall a_j \in A_1, a_k \in A_2 \\ r_1(a_j) \ge 0, r_2(a_k) \ge 0 & \forall a_j \in A_1, a_k \in A_2 \\ r_1(a_j) s_1(a_j) = 0, r_2(a_k) s_2(a_k) = 0 & \forall a_j \in A_1, a_k \in A_2 \end{array}$$

For  $n \ge 3$ -player games, formulate a non-linear complementarity problem.

## Complexity of Finding a NE

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Computing Equilibria

- Characterization is tricky since we do not have a decision problem (i.e. every game has at least one Nash Equilibrium)
- NE is in PPAD: Polynomial parity argument, directed version
  - Given an exponential-size directed graph, with every node having in-degree and out-degree at most one described by a polynomial-time computable function f(v) that outputs the predecessor and successor of v, and a vertex s with a successor but no predecessors, find a  $t \neq s$  that either has no successors or predecessors.

## Complexity of Finding a NE

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#### Extensive Form Games aka Dynamic Games, aka Tree-Form Games

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• Extensive form games allows us to model situations where agents take actions over time

Simplest type is the perfect information game

## Perfect Information Game

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Computing Equilibria Perfect Information Game:  $G = (N, A, H, Z, \alpha, \rho, \sigma, u)$ 

- *N* is the player set |N| = n
- $A = A_1 \times \ldots \times A_n$  is the action space
- H is the set of non-terminal choice nodes
- Z is the set of terminal nodes
- α : H → 2<sup>A</sup> action function, assigns to a choice node a set of possible actions
- *ρ*: *H* → *N* player function, assigns a player to each non-terminal node (player who gets to take an action)
- σ : H × A → H ∪ Z, successor function that maps choice nodes and an action to a new choice node or terminal node where

 $\forall h_1, h_2 \in H \text{ and } a_1, a_2 \in A \text{ if } h_1 \neq h_2 \text{ then } \sigma(h_1, a_1) \neq \sigma(h_2)$ 

•  $u = (u_1, \dots, u_n)$  where  $u_i : Z \to \mathbb{R}$  is utility function for player *i* over *Z* 

#### **Tree Representation**

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- The definition is really a tree description
- Each node is defined by its history (sequence of nodes leading from root to it)
- The descendents of a node are all choice and terminal nodes in the subtree rooted at the node.

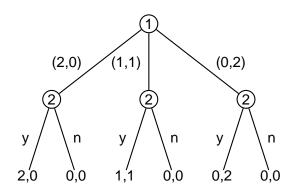
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#### Sharing two items

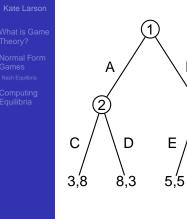


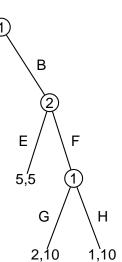
## Strategies

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- A strategy, *s<sub>i</sub>* of player *i* is a function that assigns an action to each non-terminal history, at which the agent can move.
  - Outcome: o(s) of strategy profile s is the terminal history that results when agents play s
  - Important: The strategy definition requires a decision at each choice node, regardless of whether or not it is possible to reach that node given earlier moves

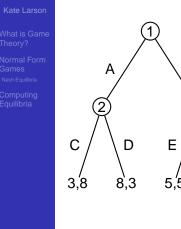


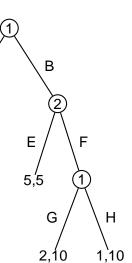


#### Strategy sets for the agents

#### $S_1 = \{(A, G), (A, H), (B, G), (B, G$

#### $S_2 = \{(C, E), (C, F), (D, E), (D, E$





Strategy sets for the agents

$$S_1 = \{(A, G), (A, H), (B, G), (B, G$$

$$S_2 = \{(C, E), (C, F), (D, E), (D, E$$

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Computing Equilibria We can transform an extensive form game into a normal form game.

	(C,E)	(C,F)	(D,E)	(D,F)
(A,G)	3,8	3,8	8,3	8,3
(A,H)	3,8	3,8	8,3	8,3
(B,G)	5,5	2,10	5,5	2, 10
(B,H)	5,5	1,0	5,5	1,0

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## Nash Equilibria

#### Kate Larson

What is Game Theory?

Normal Form Games Nash Equilibria

Computing Equilibria

#### Definition (Nash Equilibrium)

Strategy profile s<sup>\*</sup> is a Nash Equilibrium in a perfect information, extensive form game if for all i

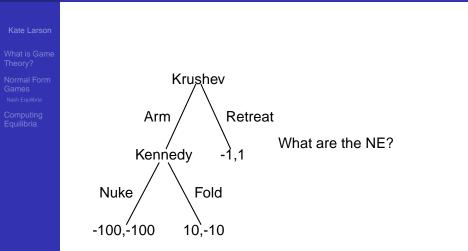
$$u_i(s_i^*, s_{-i}^*) \geq u_i(s_i', s_{-i}^*) \forall s_i'$$

#### Theorem

Any perfect information game in extensive form has a pure strategy Nash equilibrium.

Intuition: Since players take turns, and everyone sees each move there is no reason to randomize.

## Example: Bay of Pigs



## Subgame Perfect Equilibrium

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Computing Equilibria Nash Equilibrium can sometimes be too weak a solution concept.

#### Definition (Subgame)

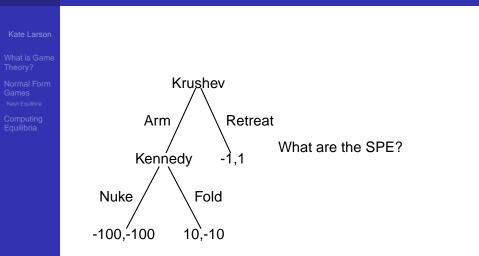
Given a game G, the subgame of G rooted at node j is the restriction of G to its descendents of h.

#### Definition (Subgame perfect equilibrium)

A strategy profile  $s^*$  is a subgame perfect equilibrium if for all  $i \in N$ , and for all subgames of G, the restriction of  $s^*$  to G' (G' is a subgame of G) is a Nash equilibrium in G'. That is

 $\forall i, \forall G', u_i(s_i^*|_{G'}, s_{-i}^*|_{G'}) \ge u_i(s_i'|_{G'}, s_{-i}^*|_{G'}) \forall s_i'$ 

## Example: Bay of Pigs



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## Existence of SPE

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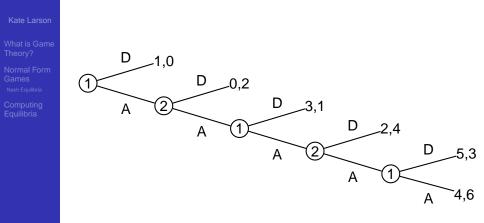
#### Theorem (Kuhn's Thm)

Every finite extensive form game with perfect information has a SPE.

You can find the SPE by backward induction.

- Identify equilibria in the bottom-most trees
- Work upwards

### Centipede Game



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#### Imperfect Information Games

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Computing Equilibria • Sometimes agents have not observed everything, or else can not remember what they have observed

**Imperfect information games**: Choice nodes *H* are partitioned into *information sets*.

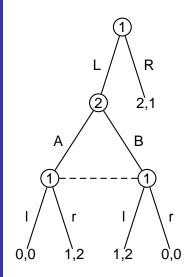
- If two choice nodes are in the same information set, then the agent can not distinguish between them.
- Actions available to an agent must be the same for all nodes in the same information set

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What is Game Theory?

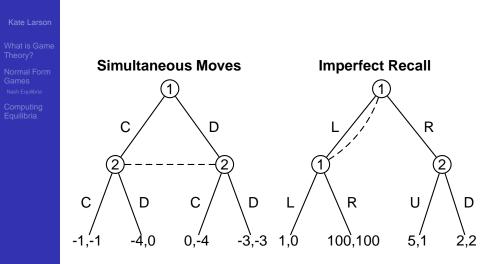
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Information sets for agent 1  $I_1 = \{\{\emptyset\}, \{(L, A), (L, B)\}\}$  $I_2 = \{\{L\}\}$ 

#### More Examples



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## Strategies

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- What is Game Theory?
- Normal Form Games Nash Equilibria
- Computing Equilibria

- **Pure strategy:** a function that assigns an action in  $A_i(I_i)$  to each information set  $I_i \in \mathcal{I}_i$
- Mixed strategy: probability distribution over pure strategies
- **Behavorial strategy:** probability distribution over actions available to agent *i* at each of its information sets (independent distributions)

### **Behavorial Strategies**

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#### Definition

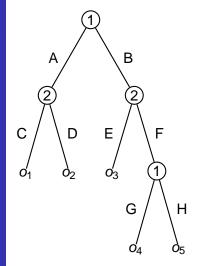
Given extensive game G, a behavorial strategy for player i specifies, for every  $I_i \in I_i$  and action  $a_i \in A_i(I_i)$ , a probability  $\lambda_i(a_i, I_i) \ge 0$  with

$$\sum_{a_i \in A_i(I_i)} \lambda(a_i, I_i) = 1$$

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**Mixed Strategy:** (0.4(A,G), 0.6(B,H))

#### **Behavorial Strategy:**

- Play A with probability 0.5
- Play G with probability 0.3

### Mixed and Behavorial Strategies

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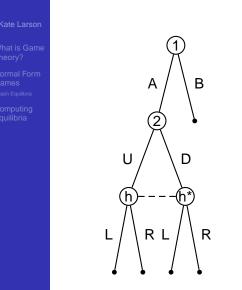
What is Game Theory?

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Computing Equilibria In general you can not compare the two types of strategies.

#### But for games with perfect recall

- Any mixed strategy can be replaced with a behavorial strategy
- Any behavorial strategy can be replaced with a mixed strategy



Mixed Strategy: (<0.3(A,L)>,<0.2(A,R)>, <0.5(B,L)>)

#### **Behavorial Strategy:**

- At I<sub>1</sub>: (0.5, 0.5)
- At I<sub>2</sub>: (0.6, 0.4)

## **Bayesian Games**

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What is Game Theory?

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Computing Equilibria So far we have assumed that all players know what game they are playing

- Number of players
- Actions available to each player
- Payoffs associated with strategy profiles

**Bayesian games** (games of incomplete information) are used to represent uncertainties about the game being played

## **Bayesian Games**

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What is Game Theory?

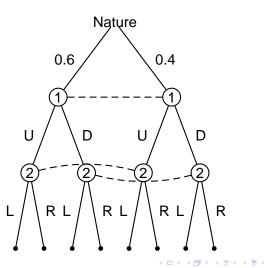
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Computing Equilibria There are different possible representations. Information Sets

- N set of agents
- G set of games
  - Same strategy sets for each game and agent
- $\Pi(G)$  is the set of all probability distributions over G
  - $P(G) \in \Pi(G)$  common prior
- *I* = (*I*<sub>1</sub>,..., *I<sub>n</sub>*) are information sets (partitions over games)

## Extensive Form With Chance Moves

A special player, Nature, makes probabilistic moves.



What is Gam

Theory?

Normal Forn Games Nash Equilibria

Computing Equilibria

## **Epistemic Types**

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What is Game Theory?

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Computing Equilibria Epistemic types captures uncertainty directly over a game's utility functions.

- N set of agents
- $A = (A_1, \ldots, A_n)$  actions for each agent
- $\Theta = \Theta_1 \times \ldots \times \Theta_n$  where  $\Theta_i$  is *type space* of each agent

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- $p: \Theta \rightarrow [0, 1]$  is common prior over types
- Each agent has utility function  $u_i : A \times \Theta \rightarrow \mathbb{R}$

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#### BoS

- 2 agents
- $A_1 = A_2 =$ {soccer, hockey}
- $\Theta = (\Theta_1, \Theta_2)$  where  $\Theta_1 = \{H, S\},$  $\Theta_2 = \{H, S\}$
- Prior:  $p_1(H) = 1$ ,  $p_2(H) = \frac{2}{3}$ ,  $p_2(S) = \frac{1}{3}$

# Utilities can be captured by matrix-form

$$\theta_2 = H \begin{vmatrix} H & S \\ H & 2,2 & 0,0 \\ S & 0,0 & 1,1 \end{vmatrix}$$

$$\theta_2 = S \begin{array}{|c|c|c|c|c|} H & S \\ H & 2,1 & 0,0 \\ S & 0,0 & 1,2 \end{array}$$

## Strategies and Utility

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Computing Equilibria  A strategy s<sub>i</sub>(θ<sub>i</sub>) is a mapping from Θ<sub>i</sub> to A<sub>i</sub>. It specifies what action (or what distribution of actions) to take for each type.

**Utility:**  $u_i(s|\theta_i)$ 

• ex-ante EU (know nothing about types)

$$EU = \sum_{\theta_i \in \Theta_i} p(\theta_i) EU_i(s_i|\theta_i)$$

interim EU (know own type)

$$EU = EU_i(s|\theta_i) = \sum_{\theta_{-i} \in \Theta_{-i}} p(\theta_{-i}|\theta_i) \sum_{a \in A} \prod_{j \in N} s_j(a_j, \theta_j)) u_i(a, \theta_j)$$

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ex-post EU (know everyones type)

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- What is Game Theory?
- Normal Form Games Nash Equilibria
- Computing Equilibria

- 2 firms, 1 and 2, competing to create some product.
- If one makes the product then it has to share with the other.
- Product development cost is  $c \in (0, 1)$
- Benefit of having the product is known only to each firm

- Type  $\theta_i$  drawn uniformly from [0, 1]
- Benefit of having product is θ<sup>2</sup><sub>i</sub>

## **Bayes Nash Equilibrium**

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What is Game Theory?

Normal Form Games Nash Equilibria

Computing Equilibria

#### Definition (BNE)

Strategy profile s<sup>\*</sup> is a Bayes Nash equilibrium if  $\forall i, \forall \theta_i$ 

 $EU(s_i^*, s_{-i}^* | \theta_i) \geq EU(s_i', s_{-i}^* | \theta_i) \forall s_i' \neq s_i^*$ 

### **Example Continued**

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What is Game Theory?

Normal Form Games Nash Equilibria

Computing Equilibria

- Let  $s_i(\theta_i) = 1$  if *i* develops product, and 0 otherwise.
- If i develops product

$$u_i = \theta_i^2 - c$$

If it does not then

$$u_i = \theta_i^2 Pr(s_j(\theta_j) = 1)$$

Thus, develop product if and only if

$$heta_i^2 - c \geq heta_i^2 \mathsf{Pr}(s_j( heta_j) = 1) \Rightarrow heta_i \geq \sqrt{rac{c}{1 - \mathsf{Pr}(s_j( heta_j) = 1)}}$$

## **Example Continued**

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What is Game Theory?

Normal Form Games Nash Equilibria

Computing Equilibria Suppose  $\hat{\theta}_1, \, \hat{\theta}_2 \in (0, 1)$  are cutoff values in BNE.

- If so, then  $Pr(s_j(\theta_j) = 1) = 1 \hat{\theta}_j$
- We must have

$$\hat{ heta}_{i} \geq \sqrt{rac{m{c}}{\hat{ heta}_{j}}} \Rightarrow \hat{ heta}_{i}^{2} \hat{ heta}_{j} = m{c}$$

and

 $\hat{\theta}_{j}^{2}\hat{\theta}_{i}=\mathbf{C}$ 

Therefore

 $\hat{\theta}_i^2 \hat{\theta}_j = \hat{\theta}_j^2 \hat{\theta}_i$ 

and so

$$\hat{ heta}_i = \hat{ heta}_j = heta^* = \mathbf{c}^{rac{1}{3}}$$

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