CS 886:
Agents and Game Theory

Sept 15
Agenthood

- We use economic definition of agent as locus of self-interest
  - Could be implemented e.g. as several mobile “agents” ...
- Agent attempts to maximize its expected utility
- Utility function $u_i$ of agent $i$ is a mapping from outcomes to reals
  - Can be over a multi-dimensional outcome space
  - Incorporates agent’s risk attitude (allows quantitative tradeoffs) E.g. outcomes over money

Lottery 1: $0.5M$ w.p. 1
Lottery 2: $1M$ w.p. 0.5
    $0$ w.p. 0.5

Agent’s strategy is the choice of lottery

Risk aversion $\Rightarrow$ insurance companies
Utility functions are scale-invariant

- Agent $i$ chooses a strategy that maximizes expected utility
  
  $$\max_{\text{strategy}} \sum_{\text{outcome}} p(\text{outcome} | \text{strategy}) u_i(\text{outcome})$$

- If $u_i'(\cdot) = a u_i(\cdot) + b$ for $a > 0$ then the agent will choose the same strategy under utility function $u_i'$ as it would under $u_i$

- Note that $u_i$ has to be finite for each possible outcome
  
  - Otherwise expected utility could be infinite for several strategies, so the strategies could not be compared.
Full vs bounded rationality

Descriptive vs. prescriptive theories of bounded rationality

solution quality
worth of solution
deliberation cost

Full rationality

Bounded rationality

Environment
Agent
Actions
Perceptions

Environment
Agent
Actions
Perceptions

Reasoning machinery

Time
Criteria for evaluating multiagent systems

- Computational efficiency
- Distribution of computation
- Communication efficiency
- Social welfare: \( \max_{\text{outcome}} \sum_i u_i(\text{outcome}) \)
- Surplus: social welfare of outcome - social welfare of status quo
  - Constant sum games have 0 surplus. Markets are not constant sum
- Pareto efficiency: An outcome \( o \) is Pareto efficient if there exists no other outcome \( o' \) s.t. some agent has higher utility in \( o' \) than in \( o \) and no agent has lower
  - Implied by social welfare maximization
- Individual rationality: Participating in the negotiation (or individual deal) is no worse than not participating
- Stability: No agents can increase their utility by changing their strategies
- Symmetry: No agent should be inherently preferred, e.g. dictator
Game Theory

Kate Larson

CS 886: Electronic Market Design

Sept 15, 2004
The Basics

• **A game**: Formal representation of a situation of strategic interdependence
  - Set of **agents**, I (|I|=n)
    • AKA players
  - Each agent, j, has a set of **actions**, A_j
    • AKA moves
  - Actions define **outcomes**
    • For each possible set of actions there is an outcome.
  - Outcomes define **payoffs**
    • Agents' derive utility from different outcomes
Normal form game*  (matching pennies)

<table>
<thead>
<tr>
<th>Agent 2</th>
<th>Agent 1</th>
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<tbody>
<tr>
<td>H</td>
<td>-1,1</td>
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<tr>
<td>T</td>
<td>1,1</td>
</tr>
</tbody>
</table>

Outcome: \{(1, -1)
Payoffs: -1, 1

*aka strategic form, matrix form
Extensive form game
(matching pennies)
Strategies

• Strategy:
  - A strategy, sj, is a complete contingency plan; defines actions agent j should take for all possible states of the world

• Strategy profile: s=(s1,...,sn)
  - s_i = (s1,...,s_{i-1},s_{i+1},...,sn)

• Utility function: ui(s)
  - Note that the utility of an agent depends on the strategy profile, not just its own strategy
  - We assume agents are expected utility maximizers
Normal form game*  
(matching pennies)

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*aka strategic form, matrix form

Strategy for agent 1: H

Strategy profile (H,T)

U1((H,T))=1
U2((H,T))=-1
Extensive form game
(matching pennies)

Strategy for agent 1: T
Strategy profile: (T,T)
U1((T,T))=-1
U2((T,T))=1
**Extensive form game**  
(matching pennies, seq moves)

Recall: A strategy is a contingency plan for all states of the game

Strategy for agent 1: T

Strategy for agent 2: H if 1 plays H, T if 1 plays T (H,T)

Strategy profile: (T,(H,T))

\[
\begin{align*}
U_1((T,(H,T))) &= -1 \\
U_2((T,(H,T))) &= 1
\end{align*}
\]
Game Representation

(-1,1) (1,-1) (1,-1) (-1,1)

<table>
<thead>
<tr>
<th></th>
<th>H,H</th>
<th>H,T</th>
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Potential combinatorial explosion
Example: Ascending Auction

- State of the world is defined by \((x,p)\)
  - \(x \in \{0,1\}\) indicates if the agent has the object
  - \(p\) is the current price
- Strategy \(si((x,p))\)

\[
si((x,p)) = \begin{cases} 
  p, & \text{if } v_i < p \text{ and } x = 0 \\
  \text{No bid otherwise} & 
\end{cases}
\]
Dominant Strategies

• Recall that
  - Agents’ utilities depend on what strategies other agents are playing
  - Agents’ are expected utility maximizers

• Agents’ will play best-response strategies
  \[ s_i^* \text{ is a best response if } u_i(s_i^*, s_{-i}) \geq u_i(s_i', s_{-i}) \text{ for all } s_i' \]

• A dominant strategy is a best-response for all \( s_{-i} \)
  - They do not always exist
  - Inferior strategies are called dominated
Dominant Strategy Equilibrium

- A dominant strategy equilibrium is a strategy profile where the strategy for each player is dominant
  - $s^*=(s^*1,\ldots,s^*n)$
  - $u_i(s^*_i,s_{-i}) \geq u_i(s'_i,s_{-i})$ for all $i$, for all $s'_i$, for all $s_{-i}$

- **GOOD**: Agents do not need to counterspeculate!
Example: Prisoner's Dilemma

- Two people are arrested for a crime. If neither suspect confesses both are released. If both confess then they get sent to jail. If one confesses and the other does not, then the confessor gets a light sentence and the other gets a heavy sentence.

\[
\begin{array}{c|cc}
\text{Dom.} & \text{Confess} & \text{Don't Confess} \\
\text{Str. Eq} & \text{Confess} & \text{Don't Confess} \\
\hline
\text{Confess} & -5, -5 & -1, -10 \\
\text{Don't Confess} & -10, -1 & -2, -2 \\
\end{array}
\]

Pareto Optimal Outcome
Example: Vickrey Auction

- Each agent $i$ has value $v_i$
- Strategy $b_i(v_i) \in [0, \infty)$

$$u_i(b_i, b_{-i}) = \begin{cases} v_i - \max \{b_j\} \text{ where } j \neq i \text{ if } b_i > b_j \text{ for all } j \\ 0 \text{ otherwise} \end{cases}$$

Given value $v_i$, $b_i(v_i) = v_i$ is (weakly) dominant.

Let $b' = \max_{j \neq i} b_j$. If $b' < v_i$ then any bid $b_i(v_i) > b'$ is optimal. If $b' \geq v_i$, then any bid $b_i(v_i) \leq v_i$ is optimal. Bid $b_i(v_i) = v_i$ satisfies both constraints.
Example: Bach or Stravinsky

- A couple likes going to concerts together. One loves Bach but not Stravinsky. The other loves Stravinsky but not Bach. However, they prefer being together than being apart.

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<th>S</th>
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</tr>
<tr>
<td>S</td>
<td>0,0</td>
<td>1,2</td>
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No dom. str. equil.
Nash Equilibrium

- Sometimes an agent’s best-response depends on the strategies other agents are playing
  - No dominant strategy equilibria

- A strategy profile, \( s^* \), is a Nash equilibrium if no player has incentive to deviate from his strategy given that others do not deviate:
  - for every agent \( i \), \( u_i(s_i^*, s_{-i}) \geq u_i(s'_i, s_{-i}) \) for all \( s'_i \)

\[
\begin{array}{c|cc}
\text{B} & \text{B} & \text{S} \\
\hline
\text{B} & 2,1 & 0,0 \\
\text{S} & 0,0 & 1,2 \\
\end{array}
\]
Iterated Elimination of Dominated Strategies

- Let $R_i \subseteq S_i$ be the set of removed strategies for agent $i$
- Initially $R_i = \emptyset$
- Choose agent $i$, and strategy $s_i$ such that $s_i \in S_i \setminus R_i$ and there exists $s_i' \in S_i \setminus R_i$ such that $u_i(s_i', s_{-i}) > u_i(s_i, s_{-i})$ for all $s_{-i} \in S_{-i} \setminus R_{-i}$
- Add $s_i$ to $R_i$, continue

**Thm:** If a unique strategy profile, $s^*$, survives then it is a Nash Eq.

**Thm:** If a profile, $s^*$, is a Nash Eq then it must survive iterated elimination.
Example: Iterated Dominance

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<tbody>
<tr>
<td><strong>U</strong></td>
<td>3, -3</td>
<td>7, -7</td>
<td>15, -15</td>
</tr>
<tr>
<td><strong>D</strong></td>
<td>9, -9</td>
<td>8, -8</td>
<td>10, -10</td>
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Nash Equilibrium

• Interpretations:
  - Focal points, self-enforcing agreements, stable social convention, consequence of rational inference..

• Criticisms
  - They may not be unique (Bach or Stravinsky)
    • Ways of overcoming this
      - Refinements of equilibrium concept, Mediation, Learning
  - Do not exist in all games (in form defined)
  - They may be hard to find
  - People don’t always behave based on what equilibria would predict (ultimatum games and notions of fairness,...)
Example: Matching Pennies

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So far we have talked only about **pure** strategy equilibria.

Not all games have pure strategy equilibria. Some equilibria are **mixed** strategy equilibria.
Mixed strategy equilibria

• Mixed strategy:
  \( \sigma_i \in \Sigma_i \) defines a probability distribution over \( \Sigma_i \)
• Strategy profile: \( \sigma = (\sigma_1, \ldots, \sigma_n) \)
• Expected utility: \( u_i(\sigma) = \sum_{s \in S} (\Pi_j \sigma(s_j)) u_i(s) \)

• Nash Equilibrium:
  - \( \sigma^* \) is a (mixed) Nash equilibrium if
  \[ u_i(\sigma^*_i, \sigma^*_{-i}) \geq u_i(\sigma_i, \sigma^*_{-i}) \] for all \( \sigma_i \in \Sigma_i \), for all \( i \)
Example: Matching Pennies

<table>
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<th>$q$ H</th>
<th>$1-q$ T</th>
</tr>
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<tbody>
<tr>
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</tr>
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Want to play each strategy with a certain probability so that the competitor is indifferent between its own strategies.

$p-(1-p) = -p+(1-p) \iff p=1/2$

$q-(1-q) = -q+(1-q) \iff q=1/2$
Mixed Nash Equilibrium

• Thm (Nash 50):
  - Every game in which the strategy sets, S1,...,Sn, have a finite number of elements has a mixed strategy equilibrium.

• Finding Nash Equil is another problem
  - “Together with factoring, the complexity of finding a Nash Eq is, in my opinion, the most important concrete open question on the boundary of P today” (Papadimitriou)
Bayesian-Nash Equil
(Harsanyi 68)

• So far we have assumed that agents have complete information about each other (including payoffs)
  - Very strong assumption!
• Assume agent i has type $\theta_i \in \Theta_i$, defines the payoff $u_i(s, \theta_i)$
• Agents have common prior over distribution of types $p(\theta)$
  - Conditional probability $p(\theta_{-i} | \theta_i)$ (obtained by Bayes Rule when possible)
Bayesian-Nash Equil

- **Strategy:** \( \sigma_i(\theta_i) \) is the (mixed) strategy agent \( i \) plays if its type is \( \theta_i \)
- **Strategy profile:** \( \sigma=(\sigma_1,\ldots,\sigma_n) \)
- **Expected utility:**
  \[ U_i(\sigma_i(\theta_i),\sigma_{-i}(\theta_i),\theta_i) = \sum_{\theta_{-i}} p(\theta_{-i}|\theta_i)u_i(\sigma_i(\theta_i),\sigma_{-i}(\theta_{-i}),\theta_i) \]

- **Bayesian Nash Eq:** Strategy profile \( \sigma^* \) is a Bayesian-Nash Eq if for all \( i \), for all \( \theta_i \),
  \[ U_i(\sigma^*_i(\theta_i),\sigma^*_{-i}(\theta_i),\theta_i) \geq U_i(\sigma_i(\theta_i),\sigma^*_{-i}(\theta_i),\theta_i) \]

(best responding w.r.t. its beliefs about the types of the other agents, assuming they are also playing a best response)
Example: 1\textsuperscript{st} price sealed-bid auction

2 agents (1 and 2) with values $v_1, v_2$ drawn uniformly from [0,1].
Utility of agent $i$ if it bids $b_i$ and wins the item is $u_i = v_i - b_i$.
Assume agent 2's bidding strategy is $b_2(v_2) = v_2/2$.

How should 1 bid? (i.e. what is $b_1(v_1) = z$?)

\[
U_1 = \int_{z=0}^{2z} (v_1 - z) \, dz = (v_1 - z)2z = 2zv_1 - 2z^2
\]

Note: given $z = b_2(v_2) = v_2/2$, 1 only wins if $v_2 < 2z$.

Therefore, $\max_z [2zv_1 - 2z^2]$ when $z = b_1(v_1) = v_1/2$.

Similar argument for agent 2, assuming $b_1(v_1) = v_1/2$.
We have an equilibrium.
Extensive Form Games

Any finite game of perfect information has a pure strategy Nash equilibrium. It can be found by backward induction.

Chess is a finite game of perfect information. Therefore it is a “trivial” game from a game theoretic point of view.
Subgame perfect equilibrium & credible threats

• Proper subgame = subtree (of the game tree) whose root is alone in its information set

• Subgame perfect equilibrium
  - Strategy profile that is in Nash equilibrium in every proper subgame (including the root), whether or not that subgame is reached along the equilibrium path of play
Example: Cuban Missile Crisis

Pure strategy Nash equilibria: (Arm, Fold) and (Retract, Nuke)

Pure strategy subgame perfect equilibria: (Arm, Fold)

Conclusion: Kennedy’s Nuke threat was not credible.
Next week

• Monday: Social Choice (Voting or How to Rig an Election!)

• Wednesday: Mechanism Design I

• Assignment on Game Theory will be given out on Monday - due in 1 $\frac{1}{2}$ weeks